#### **Alcoholic Beverage Regulation Administration FY2023**

**Agency** Alcoholic Beverage Regulation Administration

Agency Code LQ0

Fiscal Year 2023

Mission The mission of the Alcoholic Beverage Regulation Administration (ABRA) is to support the public's health, safety, and welfare through the control and regulation of the sale and distribution of alcoholic beverages and medical cannabis.

### Strategic Objectives

Objective Number	Strategic Objective
1	Educate licensees on the District's alcoholic beverage laws and regulations.
2	Ensure that licensed establishments are in compliance with the ABC laws and regulations. Ensure that medical cannabis facilities (dispensaries and cultivation centers) are in compliance with DC law and regulations.
3	Engage in community outreach regarding the licensing process.

### Key Performance Indicators (KPIs)

Measure	Directionality	FY 2020 Actual	FY 2021 Actual	FY 2022 Target	FY 2023 Target				
1 - Educate licensees on the District's alcoholic beverage laws and regulations. (1 Measure)									
Number of licensees and members of the public that received training from the Agency	Up is Better	245	584	100	100				
2 - Ensure that licensed establishments are in compliance with the ABC laws and regulations. Ensure that medical cannabis facilities (dispensaries and cultivation centers) are in compliance with DC law and regulations. (7 Measures)									
Amount of revenue generated by licenses and permits	Up is Better	\$4,997,471	\$6,199,863	\$3,700,000	\$3,700,000				
Amount of revenue generated by fines	Up is Better	\$351,500	\$326,500	\$25,000	\$25,000				
Number of inspections, investigations, and monitoring activities	Up is Better	17,231	11,874	11,000	11,000				
Number of establishments inspected to ensure compliance with underage drinking laws	Up is Better	926	440	400	400				
Total number of citations issued	Up is Better	714	878	250	250				
Percent of one-day and substantial change permits issued within 15 days or less	Up is Better	94%	96.4%	90%	90%				
Percent of medical cannabis facilities (dispensaries and cultivation centers) receiving at least one quarterly inspection	Up is Better	New in 2021	100%	92.9%	92.9%				
3 - Engage in community outreach regarding the licensing process. (1 Measure)									
Number of community meetings attended to educate the community regarding the licensing process	Up is Better	58	90	20	20				

## Operations

Operations Title	perations Title Operations Description						
1 - Educate licensees on the District's alcoholic beverage laws and regulations. (2 Activities)							
Daily Issuance of Licenses and Permits	This is a key driver in all of ABRA's operations. The number of licenses and permits issued daily is in direct correlation to the amount of revenue the agency generates on a monthly basis.	Daily Service					
Renewal of Licenses and Permits	This is a key driver in all of ABRA's operations. The number of licenses and permits renewed directly affects the amount of revenue the agency generates on a monthly basis.	Daily Service					
2 - Ensure that licensed establishments are in compliance with the ABC laws and regulations. Ensure that medical cannabis facilities (dispensaries and cultivation centers) are in compliance with DC law and regulations. (1 Activity)							
Conduct a minimum of two regulatory inspections or investigations at each licensed establishment.	Conducting thorough regulatory inspections for all licensed establishments.	Daily Service					
3 - Engage in community outreach regarding the licensing process. (1 Activity)							
Community Outreach and Notifications	Ensuring the general public are well informed of the schedule of extension of hours for the calendar year and its exceptions.	Key Project					

# Workload Measures (WMs)

Measure	FY 2020 Actual	FY 2021 Actual				
1 - Daily Issuance of Licenses and Permits (1 Measure)						
Number of one-day and substantial change permits issued within 15 days or less	47	33				
1 - Renewal of Licenses and Permits (1 Measure)						
Number of ABC licenses and permits renewed	1361	1457				